



TeslaTaxi.com.au – Much more than  
Just a peer-to-peer rental car club...

*Rent out your EV with 100% confidence to  
Approved and Vetted club members!*



**We are a car club and 'booking platform' for EV owners to rent out cars to 'club members'.**

To rent a car from our 'pool' you must pay a fee to join as a 'renter' – to offer your EV for rental, you must join our club and get one of our recommended insurances that will cover your car for private rentals.

We are 'like' Turo and Air-B&B in some ways, however, we are:

- a) **Exclusive to renting EVs** (no ICE cars can be listed for rentals – Turo do all cars)
- b) **We do not directly bill the rentals** (we coordinate renter to owner payments via PayPal or a third party with an on-line payment gateway)
- c) **We do not let new 'renters' join and rent 'quickly'** – there is a **vetting process** when a renter joins our club, and they must be approved by a 'car owner in the pool' before they(**the new renter**) can confirm a booking.
- d) **We operate from a 'pool' of cars** – this means the renter decides on the type of car to rent (not directly the person that owns it – **unlike how Air-B&B works**)  
– Priority is given to the car owners that meets the rental request in order of when the car/owner joined our club  
**[this ensures that the first people to join make the maximum amount of rental income from their cars]**

When we 'partner' with a persons that has a YT(YouTube) or SM(Social Media) following, we give them a unique 'discount and referral code' – to allow us to track how many renting members join from their referral – a small discount is offered to the new member and a small 'referral bonus(payment)' is sent to the YT/SM referrer as a 'commission' deducted from the 'membership fee' paid by the new renter.

We have 'opened(as of 01/08/2019)' operations in: **QLD, ACT, VIC and NSW** – we plan to open operations in the US and UK in Q1-2020 (other locations to be added later in 2020/2021)

## How we make \$\$\$?

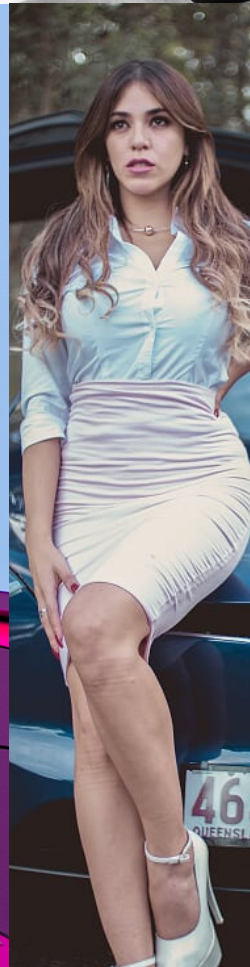
We take a small amount from the car owners at the end of each month – we use an 'honour' system for this – we expect the car owner to pay the agreed fee by the 5th of the following month, and, if they do not pay, or, if it looks like they are not declaring accurate income from our rentals, we may stop sending them rental bookings from the 6th of the month.

### Further Reading:

- More info on 'YT/SM' referral payments and other marketing costs;  
<https://www.teslataxi.com.au/ytsmmarketing>

- How 'car managers' and 'rental hand-over' works;  
<https://www.teslataxi.com.au/carmanagers>


- Join your car for FREE with our order-code - details here;  
<https://www.teslataxi.com.au/location-code-discounts>





## What car to buy, and what cost to join Tesla Taxi .com.au as a car owner?

We feel that the:



**Your Model 3**  
Model 3 Standard Plus Rear-Wheel Drive  
Pearl White Paint  
18" Aero Wheels  
All Black Partial Premium Interior  
Autopilot  
Drive Away Price **\$68,954**

460km  
Range (NEDC est.)

225km/h  
Top Speed

5.6s  
0-100 km/h



Is the best option if you want your rental income to more than cover your TCO (Total Cost of Ownership).

We would recommend adding FSD as soon as you can, if your state's car tax system makes this cheaper to add-on after delivery, do this, if not, add to the order - just get this as soon as you can, as the cost of FSD could go up sharply &/or become a 'subscription' option for 'late adopters'.

**The cost to join Tesla Taxi .com.au as a car owner is \$750 if paid in instalments, or, \$500 if paid in full by 15/10/2019 - ( or complementary if you buy using referral code: <https://ts.la/millin36745> )**

NOTE: As rental referrals(rental-requests-received) allocation is sent to car owners in the priority of when they join (TeslaTaxi-club), the first members will get the greatest number of rentals booked.

The 'TeslaTaxi-Club car owner membership' (with its priority) will become transferable in 2020 or 2021 - and may retain value (like a taxi licence) in excess of its original costs - as the QTY of cars to be listed for rental on our platform will be capped to control supply and demand.

**Tesla Taxi .com.au after FSD is in full operation:**

Tesla have an 'Uber style app' ready for 'Tesla Network' - where your car can 'self-drive' for Tesla and you will receive (approx) 70% of the income from your car's trips - we expect this to be active in (approx) 2024 in Australia. Tesla Taxi .com.au intends to operate at that time as booking platform for people that want to use a Tesla for a day or a week, and not just as 'pay per ride' - however, as a car 'self driving' on the Tesla Network will be making \$100-\$200 per day for it's owner, the rental rates may need to be adjusted up to make day rentals attractive to the car owners.

**PRICING: Tesla Model 3 RS+ can rent for 4-days in Brisbane for total billing of \$549+insurance loading - this is about \$135 per day on a \$70k car - The Performance-3, S & X all rent for a premium rate.**

**Pricing in NSW , ACT and VIC is expected to be about 10-20% more depending on the car's location.**

**[FSD: Full-Self-Drive - This is expected to 'work' from Q1-2020 and may be approved (in some places) for 'car can drive to pick up a rider with no human in the car' by 2021/2022 - this will then be a 'Driver-less Taxi'.]**